



EcoAtlas Business Plan:
Steps toward implementation

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on behalf of the California Wetland
Monitoring Workgroup (CWMW)

San Francisco Estuary Institute

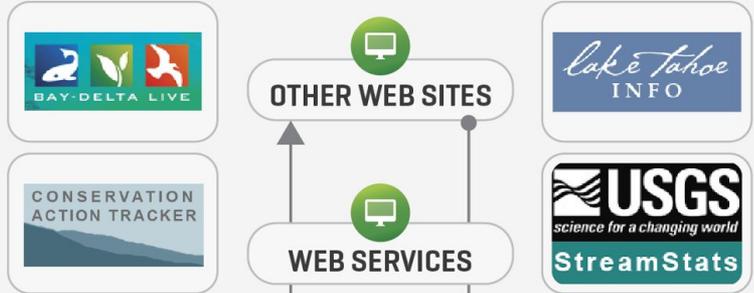


Goals for Today

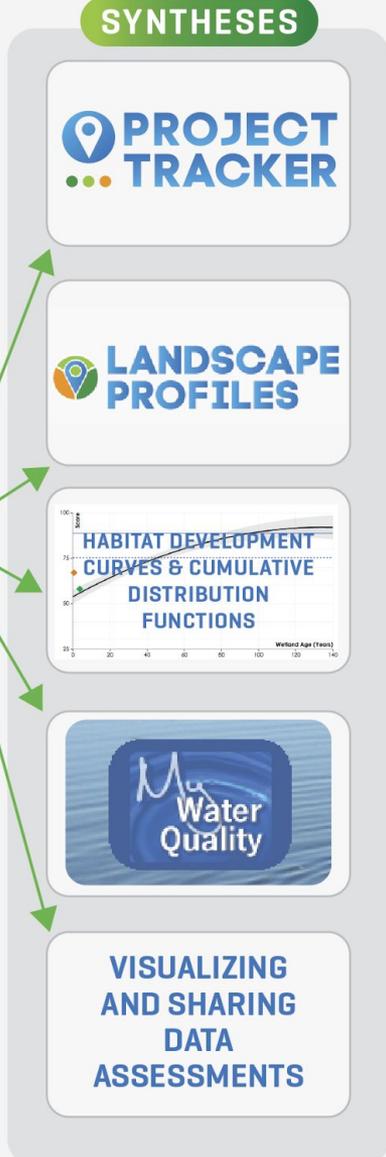
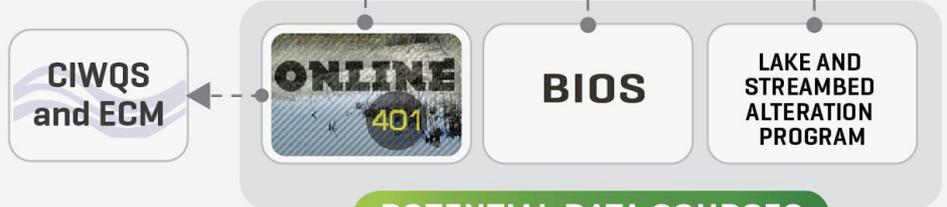
- Provide updates on Business Plan implementation
- Address any remaining questions regarding the Plan or its Implementation
- Solicit support for the Business Plan's recommended approach



BIOS	Biogeographic Information and Observation System
CARI	California Aquatic Resource Inventory
CEDEN	California Environmental Data Exchange Network
CIWQS	California Integrated Water Quality System
CRAM	California Rapid Assessment Method
ECM	Electronic Content Management



EcoAtlas





Primary Challenges

- The EcoAtlas Toolset has no formal agency home
- The Toolset has limited recurring funding
 - has been developed largely via grants
 - EPA-funded projects were designed to build California's wetland program capacity
- Users of the Toolset have grown accustomed to receiving services for free

What is a business plan?

- A **business plan** is a printed document that helps to promote alignment in articulating and achieving common goals
- **Our Goal:** To achieve sustainable service through sustainable funding
- **Current status:** Final draft

Business Plan Structure

- Definitions
- Goals & Core Principles
- Background
- Detailed Descriptions
- Audience and Site Analytics (visits to the site)
- Funding Model
- Roadmap
- Outreach
- Appendices

Notable Quarterly Updates

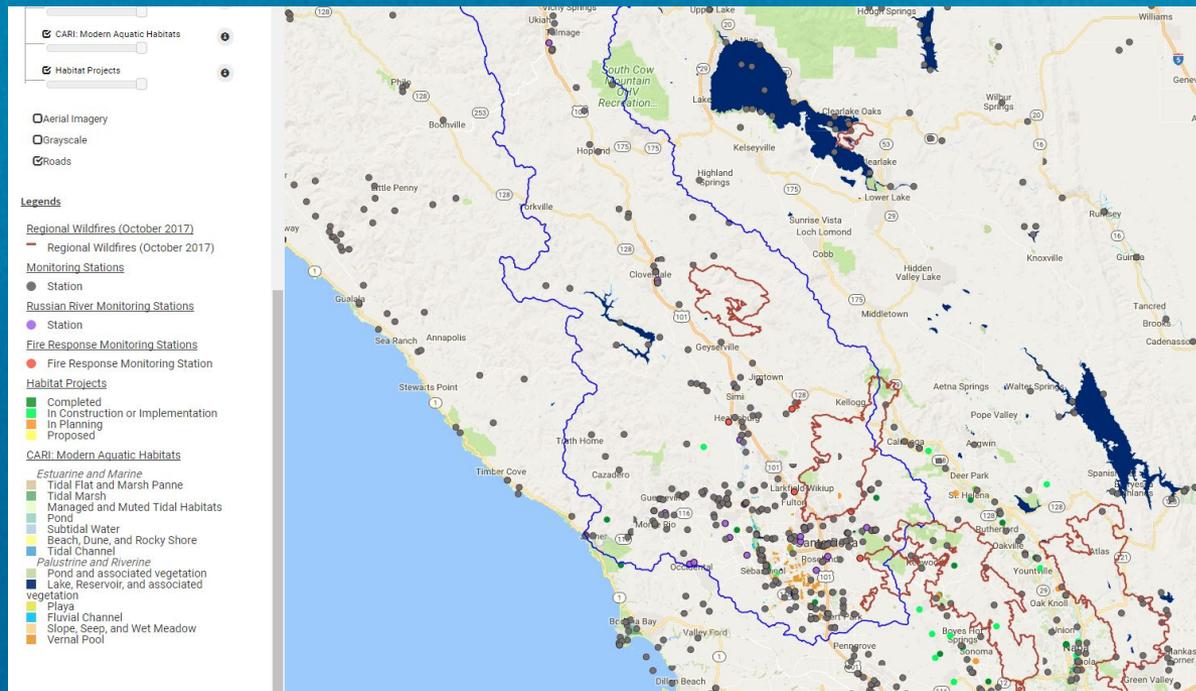
Presentations

- CWQMC
 - Fulfilled goal of developing and presenting business plan as originally requested
- CWMW
 - Presented final draft for approval (tentatively granted)
- Key individuals
 - Karen Larsen (following up from CWQMC meeting)
 - Scott Gregory, Former GIO and current Lead of the Innovation Lab (Cal Dept of Technology) (Introduced by Shakoora Azimi-Gaylon)
- Upcoming presentations
 - Strategic Growth Council (Introduced by Shakoora)
 - SWRCB leadership

Notable Quarterly Updates

Customizations and Regionalization

- Russian River Regional Management Program
 - Developed demonstration product to serve fire recovery and monitoring efforts



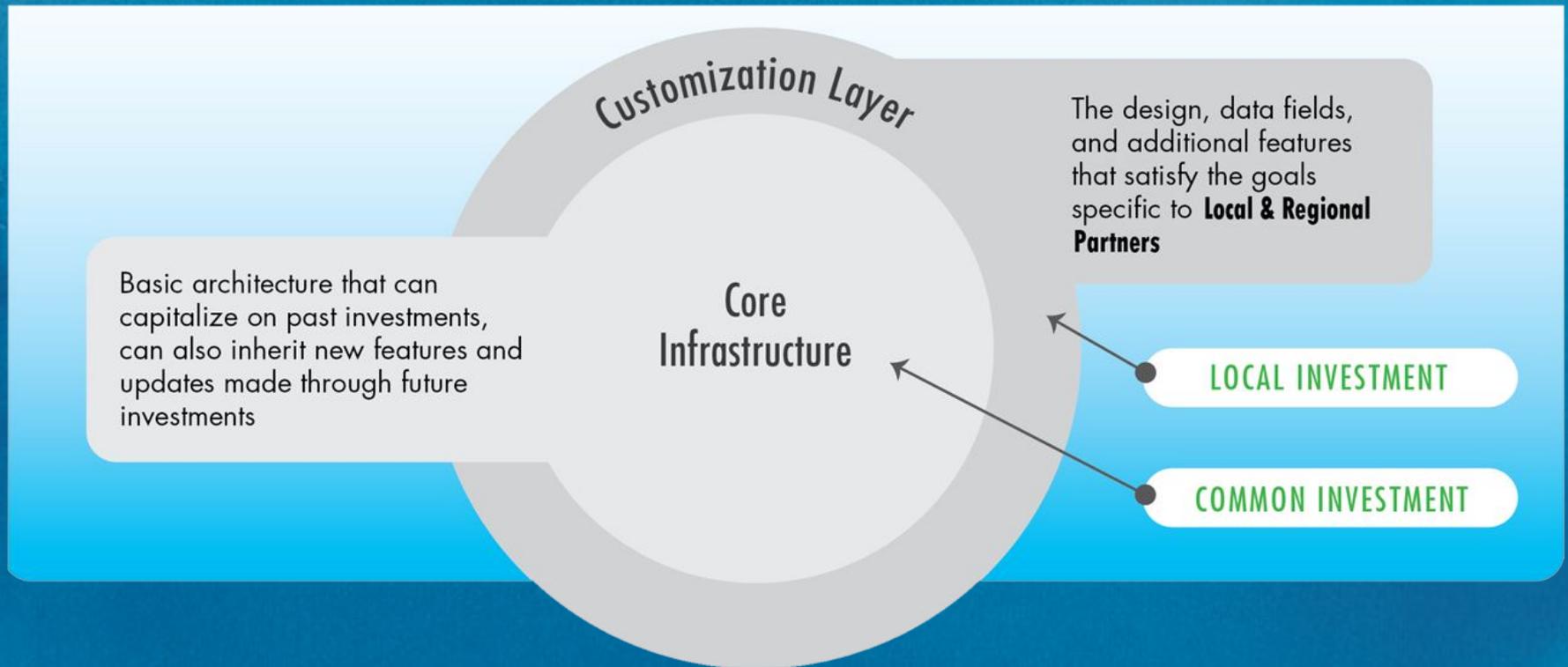


Funding Vehicles

- Primary proposed funding vehicles
 - In-lieu-fee agreements
 - Participant fees
 - Grant-based projects
 - Licensing fees
- Funding vehicles considered and relegated to a lower priority
 - Data-sharing agreements
 - General service agreements

Sustainable Directions

Pursue regionalization and customization of the Toolset via contracts and grants



Sustainable Directions

- Leverage enhancements and customizations as incentives
- Recurring funding
 - Participant fees, license fees, and in-lieu-fee agreements will pay for continued **support of customizations**
 - will also pay for **general operations & maintenance and user support**



Implementation

Proposed steps to implement the
business plan

Steps for implementation



1. Form implementation committee within the CWMW
 - a. Those interested in the viability of the funding model
 - b. Those who are interested in expanding the user base
 - c. Those with a vested interest in EcoAtlas's success
2. Further develop the outreach plan to communicate with currently involved agencies, organizations, and future partners
 - a. Meet with current and potential partners
 - b. Leverage communication materials
3. Recursively communicate with CWMW to make adjustments along the way

Potential Partners

- CalTrans
- USFWS
- SWRCB
- Delta Stewardship Council
- DWR
- IEP
- DFW
- GovOps
- Coastal Conservancy
- Army Corps of Engineers
- US EPA
- Plus other regional interests



Frequently Asked Questions

- Who governs the development of the Toolset?
- How much will we charge?
- How do we propose to handle organizations unable to afford recurring fees?
- How do we ensure broad access to information by the general public?

Who governs the development of the Toolset?



- Subcommittees of the CWMW have influenced the development of the tools, in alignment with the WRAMP framework
 - Level 1 -- Remotely sensed data: eg, CARI
 - Level 2 -- Rapid assessment tools: eg, CRAM
 - Level 3 -- Intensive landscape assessments: eg, Integrating datasets such as the California Stream Condition Index
- The subcommittees will continue to oversee their respective core competencies
- Customizations and enhancements not pertinent to the core of the products will not be reviewed by the governance committees
- The governance committees will steward changes to QA/QC measures

How much will we charge?

- Because the project is managed as a non-profit enterprise, the cost basis will remain the same, no matter the number of contributors.
- The more contributions, **the less each will pay.**

Recurring Costs...

- ...For CRAM, EcoAtlas Map Viewer, CARI, Project Tracker, and Landscape Profiles are \$360k
- ...For governance and coordination are \$40k

Eg, If ten organizations contribute evenly, then the cost for each is \$40k

- Fees will be re-assessed annually.
- New contributors will lower the fees for other members.

How will we handle non-paying clients?

- Continued access to data via the tools

However,

- No helpdesk support
- No special trainings
- No tool, form, or reporting customizations

How do we ensure broad access to information by the general public?

- In alignment with workgroup principles, public data will remain public
- Considered a breakdown of basic and premium features
 - However, the exclusivity of data access is not consistent with the CWMW.



Questions?

Thank you!

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